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## Director of Babson Global Center for Entrepreneurial Leadership (BGCEL)

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### **The Organization & Location**

The Babson Global Center for Entrepreneurial Leadership (BGCEL) based at the Prince Mohammad Bin Salman College of Business and Entrepreneurship (MBSC) is located in King Abdullah Economic City (KAEC). KAEC is the largest privately funded Economic City in Saudi Arabia located on the pristine beaches of the Red Sea. Its busy sea port and growing industrial valley are home to a community that takes advantage of the quiet working environment only an hour from the bustling city of Jeddah.

The BGCEL is a joint collaboration between Babson Global, Inc., (a wholly owned subsidiary of Babson College, the world's leader in entrepreneurship education for the past two decades), Lockheed Martin, and Emaar, The Economic City. The mission of the Center is to provide students and entrepreneurs with the knowledge and skills necessary to launch and expand business ventures and to invigorate their entrepreneurial spirit with new ideas.

The BGCEL delivers innovative programs and provides experiential learning opportunities to students at MBSC and other educational institutions, as well as to the broader community. BGCEL is the flagship center for entrepreneurial activity in the MENA region, hosting academic conferences and speaker series, delivering entrepreneurship education programs, conducting the Babson Global Entrepreneurship Monitor (GEM) study for Saudi Arabia, and supporting MBSC in managing student co-curricular activities that create Entrepreneurs of all Kinds® in Saudi Arabia and neighboring countries.

The BGCEL supports academic institutions, private enterprises, and government agencies in producing entrepreneurial leaders who create sustainable value for their societies in established businesses, other organizations, and new ventures. The Center helps entrepreneurs, new ventures, and family businesses innovate, expand, and improve their management, governance, and operational capabilities through education, research and outreach. In addition, the Center provides a home for students at MBSC, members of the MBSC faculty, and other members of society who are interested in developing an entrepreneurial ecosystem in the Kingdom.

### **The Position**

Applications are invited for the position of Director of the Babson Global Center for Entrepreneurial Leadership.

### **Key Responsibilities:**

The BGCEL Director is responsible for:

- Executing the strategic direction, in a timely format, operational oversight of the Center and for developing and implementing its strategies, policies, and initiatives.
- Formulating and launching appropriate revenue-generating initiatives to supplement endowment income.
- Hiring and training staff and consultants to implement the BGCEL strategic plan.
- Serving as an ambassador for Babson Global entrepreneurial activities in Saudi Arabia and neighboring countries.

- Planning for significant opportunities, problems, and contingencies, and initiating appropriate action to address them without supervision.
- Directing and evaluating the BGCEL administrative staff with respect to programs, conferences, and initiatives of the Center; developing and implementing plans for improvement.
- Providing onsite, day-to-day direction and leadership toward achieving BGCEL's mission and goals.
- Working closely with the Babson Global leadership and with the Deans and Entrepreneurship Faculty at MBSC to enhance the strategic dimension of entrepreneurship activity on campus with an appropriate balance of practice and academics.
- Supporting MBSC academic programs by providing mentors and business advisors as necessary.
- Directing the co-curricular initiatives/programs of the Center to support all involved stakeholders through Venture Lab activities.
- Developing and implementing initiatives/programs to encourage business innovation, development, and growth in the local community and the wider MENA region.
- Collaborating closely with MBSC academic units (prospective undergraduate, graduate, and executive education) to advance shared objectives.
- Identifying, recruiting, and deploying entrepreneurs-in-residence (EIRs) to enhance the curricular and co-curricular experience for MBSC students and faculty.
- Providing strategic direction, staff coordination, financial management, information dissemination, and academic oversight for all of BGCEL's research initiatives, including the GEM study for Saudi Arabia.
- Forging strategic alliances with regional entrepreneurship programs, business organizations, and professional associations that are aligned with the Center's mission and objectives.
- Directing and managing the Center's budget process.
- Assisting the Babson Global Leadership Team in implementing its strategic and operational objectives in Saudi Arabia and neighboring countries.

### **Education Requirements:**

Minimum Level of Education Required: Master's Degree

Preferred Degree: Doctoral

### **Position Requirements:**

- At least 5-10 years in business management or academic administration
- Prior entrepreneurship experience, especially in ideation, launch and growth
- Experience in strategic planning, business development, and competitive assessment
- Strong leadership and influencing capabilities, and the ability to effectively translate plans into tangible, achievable goals
- Experience working as part of a leadership team and coordinating with internal and external partners.
- Self-starter and ability to lead and motivate others who are not direct reports
- Program development and project management expertise
- Excellent oral and written communication skills in English
- Strong financial, budgetary, and supervisory skills
- Familiarity with, and sensitivity to Saudi cultural issues
- Arabic language proficiency desirable, but not required

## **How to Apply**

To be considered for the position, please apply at the following link:

<http://www.babson.edu/offices-services/human-resources/Pages/home.aspx>

Application materials must be received no later than **July 15, 2017**. Review of applications will begin immediately and will continue until positions are filled. Application materials should include a letter addressing how the candidate's experience matches the position requirements, and curriculum vitae.